

**Terry Palmer**, MBA, CA

## Vice President of Finance

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Terry joined APM in 1999 after being APM's external Accountant since 1991. He brought to the team, 22 years of experience as a Public Accountant in various prestigious companies throughout Atlantic Canada, including his own partnership, Palmer & Shea Chartered Accountants.

As the Vice President of Finance, he is responsible for the financial administrations of the company in addition to being APM's Real Estate Analyst. Terry has 10 years' experience in analysis of property financial and operating statements, preparation of proforma real estate valuation models, for both commercial and multi-residential projects up to \$12 million, using current market information and leasing trends and design of financing and leasing solutions for potential tenants. During his career at APM, Terry has designed hundreds of proforma valuation models and assisted the company in raising over \$50 million in real estate financing.

**Education**

Executive Masters of Business Administration (MBA)  
Sobey School of Business, St. Mary's University, Halifax, NS  
Chartered Accountant (CA), Newfoundland and Labrador  
Bachelor of Business Administration (BBA),  
University of Prince Edward Island, Charlottetown, PE

**Professional Memberships**

Institute of Chartered Accountants of Prince Edward Island (ICAPEI), Member  
Counsel of ICAPEI, Former Member  
Charlottetown Area Development Corporation, Former Member  
Charlottetown Area Development Corporation Finance Committee, Past Chair

**Community Involvement**

Cycling P.E.I. Board of Directors  
Eastern School District Education Foundation, Founding Member  
Kids Count – The Learning Fund